

**Seneca Healthcare District
Budget FY 2018**

	<u>Total</u>
Inpatient Revenue - DHS	1,545,510
Inpatient Revenue - SNF	3,134,322
Inpatient Revenue - ANC	<u>2,531,447</u>
Inpatient Revenue - Total	7,211,279
Outpatient Revenue	<u>19,912,350</u>
Total Patient Revenue	<u>27,123,629</u>
Contractual Allowances	(13,145,667)
Charity Discount	(9,000)
Other Allowances	(103,440)
Bad Debt	<u>(330,000)</u>
Total Deductions	<u>(13,588,107)</u>
Net Patient Revenue	13,535,522
<i>Net % of Gross</i>	<i>49.9%</i>
Meaningful Use Revenue	0
Quality Payments	360,000
Other Revenue	<u>720,361</u>
Total Net Revenue	<u>14,615,883</u>
Salaries & Wages	(5,870,282)
Employee Benefits	(1,395,119)
Contract Labor	(1,018,056)
Professional Fees - Medical	(3,351,840)
Professional Fees - Other	(203,840)
Supplies	(943,415)
Purchased Services	(1,684,320)
Insurance	(135,708)
Rentals and Leases	(149,636)
Repairs and Maintenance	(200,177)
Utilities and Telephone	(448,432)
Depreciation & Amortization	(301,321)
Other Expenses	<u>(182,196)</u>
Total Operating Expenses	<u>(15,884,342)</u>
Income from Operations	<u>(1,268,459)</u>
Tax Revenue	475,000
IGT - Incoming Portion	5,934,000
Grant Revenue	153,236
Interest & Investment Income	10,800
Interest Expense	(28,959)
Other Non-Operating	<u>0</u>
Total Non-Operating Gain/(Loss)	6,544,077
Net Income	<u>5,275,618</u>
Operating Margin %	-8.7%
Net Margin %	36.1%
Payroll % Operating Expenses	37.0%
IGT Transaction Summary	
Outgoing	(2,967,000)
Incoming	5,934,000
Net Impact	2,967,000